



Leadership Development for Global Directors and Partners

This four-tier curriculum of programmes was developed in collaboration with the KPMG Global Advisory Learning & Development team. We undertook an in-depth global review of the skills needed to develop trusted adviser relationships from first management level through to experienced partner/ leader level.

These programmes focus on:

- Understanding one's impact on others
- Identifying and building the skills of great communicators
- Building influencing styles and strategies
- Managing and engaging constructively in conflict situations
- Using creativity in building strategy and developing solutions to maintain competitive market advantage.

Learning Interventions include:

- Open Space Technology which utilises a large scale flexible simulation built around a live case issue
- Psychodrama which is a highly action orientated examination of behaviour and influence, which facilitates a direct change in behaviour
- Learning groups and feedback circles utilising field theory and Gestalt encounter work which is an opportunity for real-time feedback
- Drawing from the work of Minzberg et al who have examined how intelligent people learn.

All programmes were designed to be immediately relevant to the client's aspiration and strategic goals.

We have successfully delivered programmes specialising in developing all the skills necessary to create strong and lasting client relationships.

These programmes have been delivered by us world-wide in over 30 countries to all levels and continue to be highly received in all areas.

Participant Quotes

“We have worked with BCL numerous times in the past and the team has always delivered the highest standard of results. The consultancy’s wealth of experience in designing and deploying development programmes made them the obvious choice to help us with this enormous task. To get this project running we needed to gain the buy in of very senior and often challenging individuals. The BCL team have a proven track record when it comes to working with high profile, highly skilled business leaders.”