



**Leadership & Management Development
- Political Influencing Skills (Covid19)**



Audience:

All Staff



Duration:

3 hour on-line
workshop or ½ day
classroom event



Level: Foundation

Political Influencing Skills (Covid19)

People with effective political influencing skills experience greater professional achievements and success. Through conceptual models and practical exercises, this workshop introduces individuals to a core set of political influencing skills and behaviours.

Delegates will:

- Understand the core concepts of political influencing, and why leadership effectiveness depends on them.
- Learn how leaders use political influencing skills to effect change, achieve outcomes and lead others.
- Explore different influencing tools and techniques.
- Reflect on personal strengths and weaknesses in relation to political influencing.
- Develop an action plan to develop or strengthen political influencing skills.

Our Approach

Learning without context rarely sticks and rarely changes behaviour. We focus on integrating learning with work and on the effective application of learning in the workplace. We create a climate of high support and challenge to stretch people to increase self-awareness. During the course our facilitators will deliver seek to:

- **Appreciative Inquiry** - build on clients' successes and strengths, enabling individuals and teams to appreciate what they could do better and what they are currently doing well.
- **Constructive Challenge** - stretch our clients to create new reference points for what they can achieve.
- **Enjoyable** - create an environment of laughter, humour, and emotional engagement.

Related Courses

Foundation



Intermediate

